



Heath Lambert Global Reach and International Capabilities

Heath Lambert is a specialist independent adviser on corporate and commercial insurance that tailors and delivers risk solutions and services to meet client needs.

Around 75% of Heath Lambert's major clients are pan-European or global by profile, and demand both central and local knowledge and advice as well as skilled delivery of products and services. Heath Lambert has a plethora of corporate and commercial clients, from multinational entities to SMEs, across a wide range of industry and commercial sectors. The company boasts a number of major strengths to meet the requirements of its international clients, which include:

- A wide range of industry specialists
- Senior management engagement
- Expertise in global programmes
- Dedicated risk management support
- Enthusiasm and commitment

Heath Lambert fulfils the role of a specialised, architect broker by utilising alliances with an elite group of world-renowned brokers. Picking the right partner and working with a group of like-minded professionals to service bespoke insurance programmes is at the core of Heath Lambert's international service model.

We are able to provide this service globally through our selected practice partners, all of which have been chosen for their local knowledge and placement ability rather than because they are owned by us.

Our partners deliver in 80 countries from Argentina to Zambia, with Europe, North America, Middle East, China and India the dominant regions where we offer leading advice and local solutions to our clients.

Through our strong relationships with our chosen service partners, Heath Lambert is effectively shaping the creative design and structural integrity of a client's global insurance programme. We also own the project management of all servicing and broking activities conducted by our partners, thereby ensuring central grip, control and delivery.

Heath Lambert's success in the UK and global markets is built on being independent, fast, flexible, open and responsive. We listen, and more importantly we deliver.